

## Community Outreach Training and Education Resources



Freddie Mac offers training and education resources to help you with every stage of the homeownership process. Housing agencies play a key role in making home possible, and we're here to help you realize more possibilities for very low and low- to moderate-income borrowers such as first-time homebuyers, retirees, families in Underserved Areas, and new immigrants. Access these online resources when you visit The Learning Center, or click the links below.

<b>Community Outreach</b>	
<a href="#">Affordable Servicing Best Practices for Housing Counselors</a>	These best practices help housing counselors improve contact rates and assist borrowers in dealing with delinquency.
<a href="#">Alternatives to Foreclosure for Housing Counselors</a>	This recorded session helps improve a housing counselor's ability to analyze a borrower's default situation. This training also includes information about workout options, applying Freddie Mac requirements, and exploring options that can help keep borrowers in their homes.
<a href="#">Home Affordable Foreclosure Alternatives (HAFA) Short Sales for the Real Estate Professional</a>	This recorded webinar for real estate professionals, presents Freddie Mac's requirements for the implementation of the federal government's HAFA program, with a focus on the short sale alternative to foreclosure.
<a href="#">Short Sales for the Real Estate Professional</a>	This recorded webinar provides detailed information about Freddie Mac's requirements for short sales. If you are a real estate professional, this training provides the basics of Freddie Mac's philosophy and general background for this alternative to foreclosure.

<b>Loan Prospector Outreach</b>	
<a href="#">Getting Started with Loan Prospector Outreach</a>	Loan Prospector Outreach provides a more efficient, objective way to assess your clients' readiness to become a homebuyer. Attend this webinar to learn about this powerful, web-based tool that enables housing counselors to determine whether a client is ready to take that next step and apply for a mortgage.
<a href="#">Loan Prospector Outreach User Guide</a>	This comprehensive, easy-to-print reference guides you through using Loan Prospector Outreach, an exciting tool for Housing Counselors that allows you to quickly assess your clients' loan eligibility and home-buying needs.

The Learning Center – Visit us at [FreddieMac.com/learn](http://FreddieMac.com/learn)