

By working together, we can help you successfully, sell and deliver loans to Freddie Mac using the Selling System, our all-in-one solution for pricing, contracting and loan delivery. Access the following resources when you visit The Learning Center, or click the links below.



Live Webinar



Tutorial



Reference Tool



User Guide

Introduction

[Selling System – System Overview](#)

This session provides an overview of the Selling System. You will learn about logging in, navigating, User Profiles, User Roles, and Selling System resources.



[Selling System - User Roles](#)

Understand the various user roles available in the Selling System and the process in which to request and receive the roles.



[Selling Mortgages to Freddie Mac for Cash User Guide](#)

This user guide contains step-by-step instructions on pricing, taking out contracts, creating loans, and more using the Selling System for Cash Contracts.



[Selling Mortgages to Freddie Mac Guarantor and MultiLender Swap User Guide](#)

This user guide contains step-by-step instructions on taking out contracts, creating loans, and more using the Selling System for Guarantor and MultiLender Swap Contracts.



Cash Pricing and Contracts

[Selling System - Best Efforts Contracts](#)

This session will provide you with details on taking out and fulfilling a Best Efforts Contract in the Selling System.



[Best Practices for Best Efforts Commitments](#)

Learn how to use the Modify Best Effort Import functionality, the data required to create a loans or contracts using "Quick Loan" and other best practices with a Best Efforts Commitment.



[Cash Contract Data Field Definitions](#)

Access data field definitions and requirements for entering data when creating any Cash Contract for Servicing Retained, Servicing-Released and WAC ARM commitment options.



[Selling System - WAC ARM Cash Contracts](#)

Provides information and tips to sell and deliver Mandatory WAC ARM Cash mortgages to Freddie Mac.



[Selling System - Cash Pair Offs](#)

This 5-minute tutorial defines a cash pair-off, identifies the cash contract tolerance, options for pair-offs and simulates the pair-off process.



[Selling System - Contracts Overview](#)

This tutorial contains an overview of Freddie Mac's purchase contracts, contract types and describes the contract life cycle.



[Selling System - Creating Cash Contracts](#)

This lesson describes Cash Contracts, simulates the contract and pricing process for Mandatory and Best Efforts, describes contract options and features the contract pipeline.



[Selling System - User Roles](#)

Understand the various user roles available in the Selling System and the process in which to request and receive the roles.



[Servicing Released Sales Process](#)

Use this document to access the curriculum supporting the Servicing Released Sales Process, which includes Taking Out a Contract, Loan Delivery, Freddie Mac Settlement and Deliveries.



Guarantor and MultiLender Swap Pricing and Contracts

[Selling System - Guarantor Contracts](#)

Understand the Guarantor Program and Guarantor Execution paths and pooling requirements. This demonstrates how to take out a contract and provides tips on how to meet Good Delivery Standards.

24/7

[Guarantor and MultiLender Contract Data Fields Online Tool](#)

This tool replicates the Create Guarantor or MultiLender Contract screens and allows you to view data requirements, data field definitions, valid values, and/or when/how to use the information.

24/7

[Edit Security Wire Instructions Online Tool](#)

This tool replicates the Edit Security Wire Instructions screen and allows you to view data field definitions and requirements.

24/7

[Selling System Security Wire Instructions](#)

Provides security wire instructions indicating where to send the security that is associated with loans in a Guarantor and MultiLender Swap contract.



[Guarantee Fee \(Gfee\) Add-On Pricing](#)

Get the details needed to implement the mandated Gfee increase through the Selling System's Gfee Add-on functionality. This fee is for mortgages sold through our Guarantor and MultiLender Swap programs.



[Additional Supplement \(OCS\) Timeline](#)

This convenient timeline helps you get Additional Supplement (OCS) information to Freddie Mac on time.



Pipeline Management

[Manage Your Contract Pipeline](#)

This tool provides basic information on how to manage your contract pipeline. It provides details on using the View Contract Pipeline functionality to search and manage your contracts.



[Manage Your Loan Pipeline](#)

This tool provides you with information on managing your loan pipeline within the Selling System. It provides details on using the Loan Pipeline functionality to search and manage your loans.



Loan Data

...Loan Data and the Uniform Loan Delivery Dataset (ULDD)

[Importing a Loan: MISMO XML](#)

View this tutorial to understand how to import a loan into the Selling System.

24/7

[Import Loan Online Tool](#)

This tool replicates the Import Loan screen and allows you to view data field definitions and requirements.



[Import Loan: Results Online Tool](#)

This tool replicates the Import Loan Results screen and allows you to view data field definitions and requirements.



[Export Your Loan Data](#)

This reference will give you step-by-step procedures on exporting your data out of the Selling System.



[Modify a Customized Export Data Set](#)

Learn about modifying your export data sets in the Selling System.



[Required Data Points to Label a Loan for ULDD](#)

Understand the data points needed to label a loan in the Selling System.



[ULDD: Data Delivery Tips for Bedroom Count and Property Dwelling Unit Eligible Rent Amount](#)

Use this reference to fully understand the Bedroom Count and Property Dwelling Unit Eligible Rent Amount data points in the Selling System.


[Validating LP and Non LP Loans in the Selling System](#)

This is a valuable tool to troubleshoot and fix critical error messages received for LP loans sold through the Selling System.


[Selling System Tips for Resolving Delivery Edits](#)

Learn about the Selling System's purchase edits revised in accordance with the ULDD. The new messages identify the error type, location and provide guidance on why the error occurred.


[Appraisal Data Integration from UCDP to the Selling System](#)

Better understand the process that you need to follow to successfully compare the appraisal data delivered in the Selling System with the appraisal data in the Uniform Collateral Data Portal (UCDP).



...Loan Delivery and Certification

[Good Delivery Standards for Cash](#)

This reference provides standards for delivering your cash contracts to Freddie Mac.


[Good Delivery Standards for Fixed-rate Guarantor, MultiLender Swap, and WAC ARM Guarantor](#)

This reference provides standards for delivering your guarantor contracts to Freddie Mac.


[Certification Prior to Allocation](#)

Certification prior to allocation provides Sellers the option to get loans certified loans before they are allocated to a contract.


[Certifying Mortgages for Freddie Mac](#)

This reference guide will focus on the certification functionality available and on how to certify loans using the Selling System.


[Certifying Mortgages for Freddie Mac](#)

This tutorial will describe the certification process by reviewing the three methods of certifying a note and completing the tasks associated with managing the loans within the certification process.


[Document Custody Procedure Handbook](#)

This handbook provides Seller/Serviceers with important guidelines necessary to facilitate the Document Custodian's process and to ensure timely and accurate certification.


[Documents Freddie Mac Requires for Certification of NY CEMA Deliveries](#)

Use tool to identify the documents Freddie Mac requires for the certification of NY CEMA Deliveries.



Funding/Settlement

...All executions

[Selling System Settlement/Funding Online Tool](#)

Use this online tool to learn about Settlement/Funding documents and their availability, view examples, and learn how the Total Disbursement is calculated.



...Guarantor and MultiLender Swap

[Freddie Mac Settlement Date Calendars](#)

Refer to these Date Calendars for important Freddie Mac settlement dates using the Selling System. This link will take you to the list so you can select the appropriate calendar.


[Understanding the Daily ACH Process](#)

This reference tool will provide you with a general understanding of Freddie Mac's Daily ACH (Automated Clearing House) Process for mortgages sold under the Guarantor and MultiLender Swap Programs; use it to assist you in tailoring your settlement and reconciliation process for Freddie Mac's Daily ACH Process.



[Form 996E and Form 1034E Document Delivery Flow](#)

This document depicts the flow of settlement documents 996E (Warehouse Provider Release and Transfer form) and 1034E (Custodial Certification Schedule) during the settlement process, highlighting the steps performed by the seller, Warehouse Lender, Document Custodian, and Freddie Mac.


[Form 996E Tips and Best Practices](#)

This document provides a series of tips and best practices for entering settlement details, creating and building Form 996E, and good delivery standards for Form 996E



Tools

[How to Retrieve Historical Data in the Selling System](#)

Understand how to use the Retrieve Historical Data function in the Selling System, and help you understand the applicable User Roles and available date ranges.


[Appraisal Data Integration from UCDP To the Selling System](#)

Review the process that you need to follow to successfully compare the appraisal data delivered in the Selling System with the appraisal data in the Uniform Collateral Data Portal (UCDP).


[Delivery Fee Updates for Home Possible & Home Possible Advantage](#)

Click here to learn more about delivery fee updates for Home Possible and Home Possible Advantage mortgages.



This document is not a replacement or substitute for the information found in the *Single-Family Seller/Service Guide*, and /or terms of your Master Agreement and/or Master Commitment. © 2016 Freddie Mac



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