

# Selling and Delivery Training and Education Resources



By working together, we can help you manage your pipeline, whether you sell to us for cash or swap for securities, we have the resources to help at every stage of delivery. Access the following resources when you visit The Learning Center, or click the links below.

<b>Uniform Loan Delivery Dataset (ULDD)</b>	
<a href="#">Document Custody Procedures Handbook: Chapter 3B – ULDD Delivery and Processing Procedures</a>	Use this new chapter of the <i>Document Custodian Procedures Handbook</i> to help you plan for the selling system transition to the Uniform Loan Delivery Dataset (ULDD) requirements.
<a href="#">Document Custody Procedures Handbook: Appendix B – Job aids for Uniform Loan Delivery Dataset (MISMO Data Labels)</a>	Use this new job aid which is a part of the <i>Document Custodian Procedures Handbook</i> to help you plan for the selling system transition to the Uniform Loan Delivery Dataset (ULDD) requirements.
<a href="#">How to Enter ULDD in the Selling System</a>	Use this new online tool to explore how the selling will change when the ULDD (Uniform Loan Delivery Dataset) is implemented. It displays the 'Create New Loan' screen with the new ULDD data points and provides field level help for each data point. You can click on a field name and help will display providing the definition, valid values, how and when to use the data point, the Form 11/13SF equivalent (if applicable) and the Sort ID number.
<a href="#">Loan Entry &amp; Evaluation with the ULDD</a>	This mandatory training is for you to gain access to the selling system's new customer test environment (CTE) for the ULDD. This workshop is a prerequisite for all Sellers accessing the CTE for testing their systems and procedures to support ULDD.  You will experience a live tour and preview of the new selling system's redesigned create new loan screen, added functionality and a sampling of new evaluation error/edit messages.
<a href="#">ULDD Phase I Data Analysis and Form 11/13SF Mapping Tool</a>	This new tool assists you in preparing to implement Phase I ULDD requirements. It provides you with implementation guidance and maps Form 11/13SF data currently required for selling system loan deliveries to the associated ULDD Phase I MISMO data points.
<a href="#">ULDD Selling System Tutorials</a>	This series of tutorials, available 24/7, will help you with the ULDD in the selling system. The information presented in these tutorials will become applicable for loans delivered to Freddie Mac beginning on July 23, 2012, with applications dated on or after December 1, 2011.
<a href="#">Uniform Mortgage Data Program Training webpage</a>	Visit this new webpage to get information to help with your transition to the Uniform Appraisal Dataset (UAD), the Uniform Collateral Data Portal (UCDP), and the Uniform Loan Delivery Dataset (ULDD).

<b>General Resources for Loan Delivery</b>	
<a href="#">Certification Prior to Allocation</a>	This recorded webinar will help you understand how to effectively receive a certification-released status before loans are allocated to a contract.
<a href="#">Freddie Mac Relief Refinance Mortgages - Delivery and Pooling Requirements</a>	Use this easy-to-print reference when delivering your relief refinance mortgages to Freddie Mac for delivery and pooling requirements.
<a href="#">Getting Started with Freddie Mac</a>	This tutorial will provide you with valuable information if you are a new or newly re-activated Seller/Servicer. It provides resources that will help you navigate through every phase of the secondary mortgage process, regardless of your role or function.
<a href="#">How to Enter Form 11/13 Data in the Selling System</a>	This job aid provides details on how to enter Form 11/13 data on the Create New Loan screen in the Selling System. It compares the terminology used for the Selling System data fields to that used for the Form 11/13. In some cases, field names representing the same data may be different. This job aid is designed to bridge those differences.
<a href="#">Introduction to the Selling System</a>	This tutorial provides an overview of the selling system, from login to understanding features and functionality. We recommend this session as the first step before accessing other selling system training.
<a href="#">Selling System's Evaluate Loans Feature</a>	This tutorial introduces you to the selling system's Evaluate Loans feature. This feature is a free loan-data evaluation functionality that provides real-time feedback on loan purchase eligibility, loan quality and data deficiencies at all points in the loan manufacturing process.
<a href="#">Servicing Released: Net Funding</a>	This recorded webinar provides useful information to reconcile your Sellers' Total Disbursement for mortgages settled on a best efforts or mandatory servicing-released basis.
<a href="#">Servicing Released: Transfers</a>	This recorded webinar will enable your organization to experience a smoother transaction when you package and ship mortgages sold and delivered to approved Servicers through a transfer of servicing via Freddie Mac's selling system.

<b>Cash Transactions Using the Selling System</b>	
<a href="#">Loan Entry: Cash</a>	This recorded webinar provides Sellers with the know-how to import loan data, add loans, and evaluate loans sold via the cash execution path.
<a href="#">Mandatory Servicing Released Contracting</a>	This recorded webinar provides instruction about how to price, commit and manage your mandatory cash pipeline for servicing-released executions.
<a href="#">Mandatory Servicing Retained Contracting</a>	This recorded webinar provides instruction about how to price, commit and manage your mandatory cash pipeline for servicing-retained executions.
<a href="#">Mandatory Servicing Retained WAC ARM Contracting</a>	This recorded webinar will prepare you to execute mandatory servicing retained Weighted Average Coupon (WAC) ARM contracts to sell your ARMs for cash.
<a href="#">Net Price</a>	This recorded webinar can help you more effectively use the selling system Net Price capabilities, including how to use the "all-in" pre-funding price function on cash contracts.
<a href="#">Pair Off Mandatory Cash Contracts</a>	Pair-offs can make it possible for you to minimize the cost of leveraging market changes and improve your profitability. This recorded webinar explains how to use the selling system's pair-off functionality for mandatory cash contracts.
<a href="#">Pricing: Cash</a>	This recorded webinar helps Secondary Marketing/Contracting staff understand how to obtain indication pricing using Freddie Mac's web-based selling system for mandatory and best efforts contract options.
<a href="#">Selling Mortgages to Freddie Mac for Cash User Guide</a>	This detailed user guide includes thorough instructions for selling mortgages to Freddie Mac for cash using the selling system.
<a href="#">Selling System Cash User Roles</a>	This easy-to-print reference explains the different selling system User Roles for cash users. These roles determine a user's authority to access selling system screens, and ability to perform selected functions within the selling system.
<a href="#">Settlement: Cash</a>	This recorded session provides you with the basics of entering settlement details, building settlement forms and retrieving settlement statements through the selling system.

<b>Guarantor and MultiLender Transactions Using the Selling System</b>	
<a href="#">Additional Supplement (OCS) Timeline</a>	This convenient timeline helps you get Additional Supplement (OCS) information to Freddie Mac on time.
<a href="#">Freddie Mac Settlement Date Schedule</a>	Refer to these easy-to-print Settlement Date Schedules for important Freddie Mac settlement date using the selling system. This link will take you to the list so you can select the appropriate calendar.
<a href="#">Guarantor &amp; MultiLender Fixed Rate Contracting</a>	This recorded webinar discusses how to use Freddie Mac's selling system to commit and manage Guarantor and MultiLender Swap contracts.
<a href="#">Guarantor WAC ARM Contracting</a>	This recorded webinar discusses how to use Freddie Mac's selling system to commit and manage WAC ARM Guarantor contracts.
<a href="#">Loan Entry: Guarantor</a>	This recorded webinar provides Sellers with the know-how to import loan data, add loans to a security, and evaluate loans for loans sold through a Guarantor execution.
<a href="#">Selling Mortgages to Freddie Mac - Guarantor and MultiLender User Guide</a>	This detailed user guide includes thorough instructions for selling mortgages to Freddie Mac with our Guarantor and MultiLender Swap securities executions using the selling system.
<a href="#">Selling System Guarantor and MultiLender Delivery Fee Enhancement</a>	This job aid will assist you to view postsettlement delivery fee details for loans you sell under our Guarantor and MultiLender executions.
<a href="#">Selling System Guarantor and MultiLender User Roles</a>	This easy-to-print reference explains the different selling system User Roles for Guarantor and MultiLender Swap users. These roles determine a user's authority to access selling system screens and ability to perform selected functions within the selling system.
<a href="#">Selling System Security Wire Instructions</a>	This easy-to-print reference provides security wire instructions indicating where to send the security that is associated with loans in a Guarantor and MultiLender Swap contract.
<a href="#">Setting Up Wire Instructions: Guarantor</a>	This tutorial provides instructions to set up and approve security wire instructions in the selling system, for loans sold via the Guarantor execution path.
<a href="#">Settlement: Guarantor</a>	This recorded webinar provides the basics for navigating through Freddie Mac's web-based selling system to complete the settlement process for loans sold Through a Guarantor execution.
<a href="#">Understanding the Daily ACH Process</a>	Get assistance in tailoring your settlement and reconciliation process using Freddie Mac's Daily Automated Clearing House (ACH) process for mortgages sold under the Guarantor and MultiLender Swap programs.

<b>Document Custody</b>	
<a href="#">Certifying Mortgages for Freddie Mac</a>	This reference provides Freddie Mac customers with information on how to certify loans using the selling system.
<a href="#">Document Custody</a>	This recorded webinar for self and third-party custodians includes information about the document custody process using the selling system.
<a href="#">Document Custody Procedure Handbook</a>	Use this handbook to review requirements and guidelines to perform document custodial services for Freddie Mac, and important guidelines necessary to facilitate the Custodian's process and to ensure timely and accurate certification.
<a href="#">Documents Freddie Mac Requires for Certification of NY CEMA Deliveries</a>	Use this easy-to-print reference to identify the documents Freddie Mac requires for the certification of NY CEMA Deliveries.

<b>Postsettlement</b>	
<a href="#">Data Error Correction and LP Validation File Instructions</a>	This desk reference will assist you in correcting post purchase delivery errors to ensure data accuracy and appropriate assessment of post settlement delivery fees.
<a href="#">Exhibit 19 Calculator (contact 800 FREDDIE to request access)</a>	An automated Excel Calculator that will assist you with calculating Postsettlement Delivery Fees. Please contact 800 FREDDIE to request access.
<a href="#">How to Calculate Postsettlement Delivery Fees</a>	Refer to the examples included in this reference to help you calculate post-settlement delivery fees.

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